Group project –

Questions for the interview

CEO

1. Why you want to develop this project?
2. What challenges you are trying to solve?
3. What is the business doing at present to alleviate or solve the issue?
4. What is your vision for this project?
5. What risks to you foresee and are you willing to take them?
6. Are you under any type of time constraint?
7. What is the expected business outcome? …How will it be measured?

Customer Representative

1. What is the current system you are using right now?
2. List the most important task you do while booking the ticket?
3. What limitation do you have today with your current processes? …technology? Resources?
4. How you want improve this system to better meet your requirements?
5. Do you want your customer to know special promotions?
6. Do you book activities at port separate from cruise activities?
7. How much traffic you handle in off season and peak travel season?
8. Who are the primary users of the product, and what is their technical level? Are they familiar with this technology already?

Customer

1. What new features you want see in the website?
2. Do you have search options available for the current system?
3. Do you get see the different rates for the bookings?
4. The current system updates you with new deals?
5. Do want to see the pictures and details of the room before you book the room?